


Akshay Jadhav (He/Him) · 2nd

Deputy Manager-Business Development | Godrej and Boyce | Ex-Forvia

Talks about #mba2021, #programmanagement, #salesandmarketing, #businessdevelopment, and #internationalbusinessmanagement

-  Godrej & Boyce Mfg. Co. Ltd.

Pune, Maharashtra, India · [Contact info](#)

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Open to work

Program Management Officer, International Business Specialist, Business Develo...

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Akshay Jadhav reposted this · 1yr



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About

Problem Solving • Microsoft Excel • Team Management • Team Leadership • Project Planning • Negotiation • Change Management
 • Project Management • Sales & Marketing • Key account Management • Power BI • Tableau • R Language • Python • Jira

Experience



Deputy Manager Key Accounts & Business Development

Godrej & Boyce Mfg. Co. Ltd. · Full-time

Oct 2022 - Present · 1 yr

Mumbai, Maharashtra, India

1. Support to Key Account for Sales, Business Development & Program Management activities...

Skills: Microsoft Power BI · Tableau · Team Building · Microsoft Excel · Management · Project Coordination · Search Engine Optimization (SEO)



Program Management and Operations Analyst

FORVIA

Nov 2021 - Oct 2022 · 1 yr

Pune, Maharashtra, India

1. Establish the Program scheduling and its follow up
 2. Collect the Program documentation (Business Plan, Risks & Opportunities...

Skills: Strategic Planning · Project Management · Project Planning



Project Management Engineer

Asmita Engineering Equipments · Full-time

Nov 2020 - Nov 2021 · 1 yr 1 mo

Pune, Maharashtra, India

1. Project Management Engineer : Presenting or introducing new Products to Customer through PPT Presentation....

Skills: Team Building · Strategic Planning · Project Management · Project Planning · Project Coordination · Project Estimation · Search Engine...



Product Development Engineer

Praksons India Pvt. Ltd. · Full-time

Dec 2019 - May 2020 · 6 mos

Pune, Maharashtra, India

As a product Design Engineer, generated 3D models for new concept roller screw which replace ball screw in Unigraphics (nx-cad) by studying and...

Skills: AutoCAD · Siemens NX · ANSYS · Computer-Aided Design (CAD) · Unigraphics · Search Engine Optimization (SEO)



Project Intern

Sude Engineering Corporation

Oct 2018 - Jun 2019 · 9 mos

Pune Area, India

Skills: AutoCAD · Siemens NX · ANSYS · Computer-Aided Design (CAD) · Unigraphics · Search Engine Optimization (SEO)

Education



Dr.D.Y.Patil Institute Of Management and Research

Master of Business Administration - MBA, International Business & Marketing Management

Aug 2020 - Jan 2022

Grade: 8.64



Marathwada Mitra Mandal's College of Engineering, Pune

Bachelor of Engineering - BE, Mechanical Engineering

2015 - 2019

Grade: First class with Distinction

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Licenses & certifications



B2B Marketing Foundation

LinkedIn

Issued May 2020



baja

BAJA SAEINDIA

Issued Aug 2018

Show all 5 licenses & certifications →

Projects

Three way operating diverter damper

Sep 2017 - Present

Associated with Sude Engineering Corporation

1. The use of a flap diverter is a common way to redirect a flow of hot gas from one outlet to another....

Hydraulic Oil Cooler

Oct 2014 - Apr 2015

1. In hydraulic machines pressure is created on oil. Heat is generated due to pressure. The viscosity of oil decreases with increase in temperature....

Skills

Microsoft Power BI



Deputy Manager Key Accounts & Business Development at Godrej & Boyce Mfg. Co. Ltd.

Tableau



Deputy Manager Key Accounts & Business Development at Godrej & Boyce Mfg. Co. Ltd.

Show all 19 skills →

Recommendations

Received

Given



Tushar Lade · 3rd

Deputy Manager | Marketing

March 28, 2023, Tushar worked with Akshay but on different teams

I have had the pleasure of working alongside Akshay for 6 months and can confidently say that he is one of the most dedicated and hardworking team members I have had the pleasure of working with him. Akshay has a unique ability to juggle multiple tasks while maintaining the highest quality in his work. His professionalism and work ethic are unparalleled, and he consistently go above and beyond to ensure that projects are completed on time and to the highest standard.

...

Interests

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Rekha M Menon [in](#) · 3rd

Former Chairperson and Senior Managing Director of Accenture in India
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Pratik Vasudevsa Bakle · 3rd

Deputy Manager | Godrej Interio | MBA (Marketing & Business Analytics) | Mechanical Engineer

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Shrey Bhanushali · 3rd

Assistant Manager at Godrej and Boyce Mfg. Co. Ltd.

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Ruchi Singh [in](#) · 3rd

Sales Executive at L&T Technology Services Limited | ER&D Services | Plant Engineering | Digital Transformation | Europe Region

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Manvi Popli · 3rd

DGM -HR at Godrej Interio

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Pragya Pathak · 2nd

Architect

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People you may know

From Akshay's company



Sharad Pawal

Asst. General Manager, Human Resources at Godrej & Boyce Mfg. Co. Ltd.

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SIVA SUBBU RAJA S

Design Engineer

[Connect](#)



Bhupendra Patil

HR Business Partner at Godrej Appliances | Ex-Coventya India | Ex-Eternis Fine Chemicals Ltd.

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Tanmaee Salve

Attended University of Mumbai Pursuing PGDM in HR from welingkar's Institute of Management

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Harshal Rawal

#Deputy Manager#R&D#Testing#verification and Validation#Change Analyst#New Product Introduction (NPI)#New Product Development(NPD)...

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